



Nirdhan Newsletter

Newsletter of Nirdhan Utthan Laghubitta Bittiya Sanstha Limited / July 2022 Edition

Nirdhan Utthan Laghubitta
Bittiya Sanstha Limited
(formerly Nirdhan Utthan
Bank Limited)

An MFI Providing Services to
the Poor

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Message from the CEO

Dear Readers,

Greetings!

We are delighted to present you progress highlights for July 2022 together with a brief account of the activities accomplished by the institution in recent months.

In this issue, we are reviewing our efforts in the past fiscal year on our commitment towards promoting education, community awareness on money matters, and continued capacity building of both our member/clients and staff. Among others, 11 schools, 292 students, 1,020 member/clients and 1,251 staff benefitted directly through various initiatives.

Notably, we have been able to grant a special relief package to 3,000 of our member/clients in need amounting to a total of NPR 18 million and make an upward revision on our relief packages to be made effective beginning the new Nepali fiscal year 2079/80.

The Corporate Social Responsibility and Client Protection activities registered impressive progress during the month. The beneficiaries included 232 members availing maternity allowance, 46 disaster relief and 37 critical illness relief. Likewise, we facilitated settlement of 401 claims from the members under micro-insurance policy.



We organized a series of one-day training events for the Managers commissioned in various branch offices under the regional offices of Kathmandu, Bhairahawa, Kohalpur and Attariya. The Training on Enhancing Branch Office Performance organized by Bhairahawa regional office is featured in this issue.

Finally, our coverage and outreach continued to expand with addition of 123 Centres this month and the selected financial indicators suggested a slight increase in business volume.

Janardan Dev Pant

Special Relief Package to Members — FY 2078/79

Nirdhan has been able to distribute a relief package of **Rupees Six Thousand** per member to a total of **Three Thousand Members** based on the recommendations forwarded by the branch and regional offices. The beneficiaries were those facing death of the bread-winner, difficulties in running business projects due to COVID-19 pandemic, destruction of business projects due to natural calamities (fire, flood, land-slide etc.), inability in income generation due to accident of the bread-winner, excessive treatment costs due to critical illness of family member, and destruction of business projects due to animal-borne pandemic. The total relief package worth **Rupees Eighteen Million** was made available during the fiscal year 2078/79 to the affected members towards managing their daily consumables.

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Upward revision of relief support to members

With an aim to provide additional relief to the members facing various difficulties, Nirdhan has increased the amount of each of the relief packages to be made effective from the beginning of new fiscal year 2079-80 (refer table below).

Nirdhan Relief Package to Members

Relief Package (Title)	Current Amount (as of Asar 2079)	Revised Amount (wef Shrawan 2079)	Increment %
Maternity/Nutrition Support	NPR 1,600	NPR 2,000	25
Critical Illness / Ovarian Operation	NPR 5,000	NPR 10,000	100
Natural Disaster / Fire / Flood (Partial Damage)	NPR 2,000	NPR 3,000	50
Natural Disaster / Fire / Flood (Complete Damage)	NPR 4,000	NPR 6,000	50

The increment in the relief amount ranged from 25 percent (Maternity / Nutrition Support) to 100 percent (Critical Illness / Ovarian Operation). The total disbursement figures on above relief packages during the past fiscal year (as of Asar 2079) are presented in the Non-Financial Services section in the following page.

Initiatives in promoting education and capacity building during FY 2078/79

- ◆ **Grant to Schools:** 11 schools representing all seven provinces of the country received a grant support of NPR 500,000 each totaling NPR 5.5 million. The grant would ensure continuity of educational attainment by deprived yet intelligent students through provision of school uniform, stationery, and educational materials including sports items.
- ◆ **Scholarship to Students:** 292 students who passed grade 12 received scholarship amount of NPR 6,000 each totaling to NPR 1.752 million. The scholarship was provided to the children of the members through all 181 branch offices towards encouraging them in attaining higher education.
- ◆ **Financial Literacy Training to Members/Guardians:** 461 members/guardians benefited from financial literacy training events. The training topics included needs and wants, financial discipline, saving and loan, family budget, remittance, insurance, client protection, digital services etc.
- ◆ **Skill development training for member/clients:** 1,020 member/client benefited from various skill development training events organized in all seven provinces contributing to entrepreneurship development.
- ◆ **Workshop for Centre In-charges:** 315 Centre In-charges took part in provincial level workshops organized for Gandaki, Lumbini and Sudurpashchim provinces. 37 of the Centre In-charges presented on success case stories of economic prosperity through proper utilization of loan based on individual capacity.
- ◆ **Training for staff:** 1,251 staff took part in various training events organized in-house by the institution and other organizations in Nepal.

NON-FINANCIAL SERVICES CSR and CP Activities

Nirdhan has several initiatives ensuring its Corporate Social Responsibility and Client Protection. It has also facilitated micro-insurance services for member/clients. A summary of the initiatives undertaken during the month of Asar 2079 (corresponding mid-June to mid-July 2022) as well as cumulative figures for the ongoing fiscal year 2078/79 as of mid-July 2022 are presented below.

Maternity Allowance

Maternity period is a very sensitive period for the mothers as they need nutritious food for themselves and in keeping the infant healthy. To support this cause, Nirdhan provides NPR 1,600 up to two time delivery as maternity allowance.

Nirdhan distributed maternity allowance to **232** members during the month amounting to a total of **NPR 371,200**. With this payment, the facility has been availed by **2,820** members amounting to **NPR 4,509,500** during the fiscal year 2078/79.

Critical Illness Relief

Critical Illness Relief with a value of NPR 5,000 per case covers illnesses including cancer, major organ damage, major heart disease and other major illnesses as specified in the Critical Illness Relief Manual.

Nirdhan provided Critical Illness Relief to **37** members during the month amounting to a total of **NPR 185,000**. With this payment, the facility has been availed by **214** members amounting to **NPR 1,070,000** during the fiscal year 2078/79.

CSR/CP Activities	as of 14 June 022		Progress during 15 June - 16 July 022		as of 16 July 022	
	No.	NPR	No.	NPR	No.	NPR
Maternity Allowance	2,588	4,138,300	232	371,200	2,820	4,509,500
Critical Illness Relief	177	885,000	37	185,000	214	1,070,000
Disaster Relief	1,013	2,721,000	46	144,000	1,059	2,865,000
Insurance Claim	2,265	172,383,752	401	34,957,687	2,666	207,341,439

Note: Cumulative figures are for the current Fiscal Year (2078-79 BS) only

Disaster Relief

This relief is made available to the members affected by natural calamities such as flood, landslide, earthquake, tornado, fire etc. The relief amount is dependent on the severity of the damage caused to the members and their household.

Nirdhan provided disaster relief to **46** members during the month amounting to a total of **NPR 144,000**. With this payment, the facility has been availed by a total of **1,059** members amounting to **NPR 2,865,000** during the fiscal year 2078/79.

Insurance Claim

Nirdhan distributes compensation amount in the event of death or accident of its member clients as well as to their family members who are covered under the micro-insurance service facilitated by Nirdhan.

Nirdhan facilitated settlement of **401** claims during the month amounting to a total of **NPR 34,957,687**. With this payment, the insurance claim has been availed by **2,666** members amounting to **NPR 207,341,439** during the fiscal year 2078/79.

CAPACITY BUILDING

Training on Enhancing Branch Office Performance

Nirdhan organized a series of one-day training events during Asar 2079 (mid-June to mid-July 2022) for the Managers commissioned in various branch offices under the regional offices of Kathmandu, Bhairahawa, Kohalpur and Attariya following uniform agenda items.

The training organized by Bhairahawa regional office on 12 Asar 2079 (26 June 2022) was attended by a total of 30 participants including the Branch Managers as well as officials from the regional and central offices.

The CEO, Mr. Janardan Dev Pant welcomed the participants. Acting Chief Manager, Mr. Narayan Neupane reviewed the progress on the ongoing fiscal year (FY) and presented strategy for the upcoming FY. Likewise, Mr. Neupane presented on the staffing plan for the centres and groups under the Bhairahawa regional office. Regional Manager, Mr. Shambhu Neupane commented on the targets outlined under FY 2079/80 Program Planning. In total, 22 Branch Managers presented their branch-level plans and targets for FY 2079/80.



In the program, Assistant Manager, Mr. Pradip Kumar Das presented on the improvements being made in MIS, issues related to information technology, and use of various digital payment wallets.

Dullu Branch encouraging member/clients towards citrus farming



Mr. Tank Regmi, Deputy Agriculture Technician from the Prime Minister Agriculture Modernization Project (PM-AMP), Dullu, Dailekh imparting technical knowledge on citrus farming to Nirdhan member/clients



Nirdhan Dullu Branch, Dailekh office staff (Accountant, Hari Gautam — left and Centre Mobilizer, Kamal Bahadur Shahi — right) distributing orange and lemon saplings to Nirdhan member/clients



PROGRESS INDICATORS Financial Progress and Coverage/Outreach

The highlights on Financial Progress and Coverage/Outreach for the month of Asar 2079 (corresponding mid-June to mid-July 2022) and cumulative figures as of mid-July 2022 are presented below.

Progress Indicators	as of 14 June 022	Progress during 15 June - 16 July 022	as of 16 July 022
Financial Progress (in Billion NPR)			
Loan Disbursed	191.68	2.31	193.99
Loan Outstanding	27.69	—	27.69
Savings & Deposits	17.63	0.55	18.18
Coverage/Outreach (in No.)			
Districts Covered	77 of 77	—	77 of 77
Local Bodies Reached	548 of 753	1	549 of 753
Branch Offices	185	—	185
Centers/SRGs	22,056	123	22,179
Staff Strength	1,194	(4)	1,190
Active Clients	395,906	1,690	397,596
Loan Clients	238,105	3,965	242,070

The selected financial indicators that of loan disbursement and savings & deposits mobilization suggest a slight movement in the reporting month. The loan disbursement reached a volume of **NPR 193.99 Billion** with an increase of **NPR 2.31 Billion** during the month. The savings and deposits stood at **NPR 18.18 Billion** suggesting a marginal increase of **NPR 0.55 Billion** during the month.

The coverage and outreach in terms of the number of Centres/SRGs as well as active clients and loan clients increased slightly during the month. The number of Centres/SRGs increased by **123** reaching to a total of **22,179**. While the number of active clients increased by **1,690** reaching to a total of **397,596**, the loan clients reached a total of **242,070** with an increase of **3,965** during the month.



Participants of Commercial Goat Farming Training organized in Tandi, Chitwan — June 2022